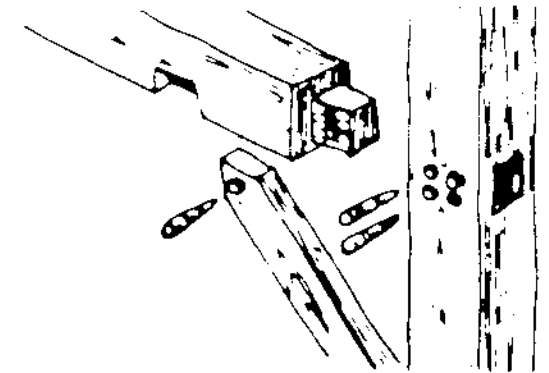


VERMONT FRAMES



- Traditional, affordable, with superior quality
- Our framing crews are very dedicated and professional
- Chamfering, curved knee braces, and various ceiling heights available
- Send us your ideas/drawings for a quote
- Frame sizes can be changed to fit your requirements
- Ask other companies why they are so expensive

FRAME DESCRIPTION	KNEEWALL and MAXIMUM SQ. FT.	OWNER ASSISTED BASE PRICE	ERECTED BY OUR CREWS ¹	PANELS Approximate Price	OWNER ASSISTED FRAME & PANELS**	FRAME ERECTED & PANELS** ²
CAPE HOWE 4 Post 36' x 36' (Dormer not included)	Available 2592 Sq. Ft.	\$33,476	\$40,824.00	\$19,858.00	\$53,334.00	\$60,682.00
QUEENS POST SALTBOX 2 Post 26' x 32' or 28' x 32'	1664 Sq. Ft. 1792 Sq. Ft.	24,561.00 26,450.00	29,952.00 32,256.00	13,530.00 14,008.00	38,091.00 40,458.00	43,482.00 46,264.00
ST. GEORGE SALTBOX 2 Post 26' x 36' or 28' x 36' (Dormer not included)	1872 Sq. Ft. 2016 Sq. Ft.	27,631.00 29,756.00	33,696.00 36,288.00	14,665.00 15,316.00	42,296.00 45,072.00	48,361.00 51,604.00
CAPE PIERCE 1 Post 18' x 32'	None 4' 8'	1152 Sq. Ft. 1152 Sq. Ft. 1728 Sq. Ft.	14,878.00 17,004.00 21,254.00	18,144.00 20,736.00 25,920.00	9,897.00 11,683.00 13,778.00	24,775.00 28,687.00 35,032.00
CRAFTSBURY CAPE 2 Post 28' x 36'	None 4' 8'	2016 Sq. Ft. 2016 Sq. Ft. 3024 Sq. Ft.	26,037.00 29,756.00 37,195.00	31,752.00 36,288.00 45,360.00	13,979.00 16,726.00 18,679.00	40,016.00 46,482.00 55,874.00
SHAKER MTN. SALTBOX 1 Post 26' x 32' or 28' x 32'	1664 Sq. Ft. 1792 Sq. Ft.	24,561.00 26,450.00	29,952.00 32,256.00	14,240.00 14,927.00	27,631.00 29,756.00	44,192.00 47,183.00
CHELSEA CAPE 28' x 32'	None 4' 8'	1792 Sq. Ft. 1792 Sq. Ft. 2688 Sq. Ft.	23,144.00 26,450.00 33,062.00	28,224.00 32,256.00 40,320.00	13,426.00 15,619.00 17,864.00	36,630.00 42,069.00 50,926.00
CAPE JUNIOR WITH CATHEDRAL CEILING 16' x 16'	Available 256 Sq. Ft.	5,668.00	6,912.00	5,592.00	11,260.00	12,504.00
CAPE JUNIOR WITH FLOOR JOISTS 16' x 16'	Available 512 Sq. Ft.	6,612.00	8,064.00	5,561.00	12,173.00	13,625.00
SALTBOX JUNIOR WITH CATHEDRAL CEILING 16' x 16'	Available 256 Sq. Ft.	5,843.00	7,125.00	5,799.00	11,642.00	12,924.00
SALTBOX JUNIOR WITH FLOOR JOISTS 16' x 16'	Available 512 Sq. Ft.	6,776.00	8,264.00	5,799.00	12,575.00	14,063.00
DORMERS Prices are based on plans	All prices effective as of January 2005			* Panel costs are based on 6 1/2" O.S.B./O.S.B. for the walls and 8 1/4" O.S.B./O.S.B. for the roof. - Not Installed. Options may change price.	** This column does not include installation of the panels.	** This column does not include installation of the panels.

¹ Customer is responsible for foundation and 1st floor decking. ² Prices include frame erection at your site. ³ All frames will be planed. If you want the timbers un-planed, there is no deduction from the price. ⁴ Frame delivery charge is \$2.00/mile from Hinesburg, Vermont. ⁵ Prices are subject to change.

VERMONT FRAMES

Box 100, Hinesburg, Vermont 05461 • 802-453-3727

Thank you for your interest in VERMONT FRAMES.

Post & Beam construction is a New England tradition for good reason. Colonial settlers built timber frame structures 300 years ago. Many of these buildings are still sturdy and functional today.

VERMONT FRAMES has specialized in the construction of quality timber frame homes since 1975. Our frames are cut from rugged Eastern White Pine, Eastern Hemlock or Douglas Fir. All frames have traditional mortise-and-tenon joinery that provides lasting strength and beauty.

In the center of this letter you will see our current price list. We offer two pricing plans. Under the owner assisted plan option, you can save on the labor portion; the frame base price has been discounted 18%. With this plan, you agree to have one of our technical on-site supervisors advise and assist with the frame erection. The "Erected By Our Crew" option is as stated - our experienced crew would erect the frame on your building site.

While studying our brochure, please remember that the interior layouts shown are just suggestions. Your interior floor plan can be designed to fit your needs since the frames are free-standing (i.e., self-supporting structures) and are NOT dependent on interior partitioning for structural integrity. In addition to the flexibility of open floor space, window and door placement is not dictated because of exterior wall studs.

Our brochure shows a variety of frame designs and while these plans can provide a guideline for frame pricing, we find that the majority of our frames are custom designed. If you have a frame of your own design, a competitor's design or a modified version of one of our frames, please send us your ideas for a design review and free quote. I am sure that we will be able to give you a favorable quote.

We are excited about the unique suitability of Post & Beam construction in the use of today's "Stress Skin" panels as a closure and insulating technique. EPS (Expanded Polystyrene) laminated building panels provide extra cost savings for you during construction and assure you of substantial future energy savings. Please review the Foam Laminates of Vermont brochure including in this packet. Our knowledgeable staff is available to answer your questions about building with EPS panels.

If you need further information, please give us a call, or use the coupon in our brochure to request more detailed information on the frame(s) that appeal to you. We will also be happy to show you several VERMONT FRAME homes in the Hinesburg area.

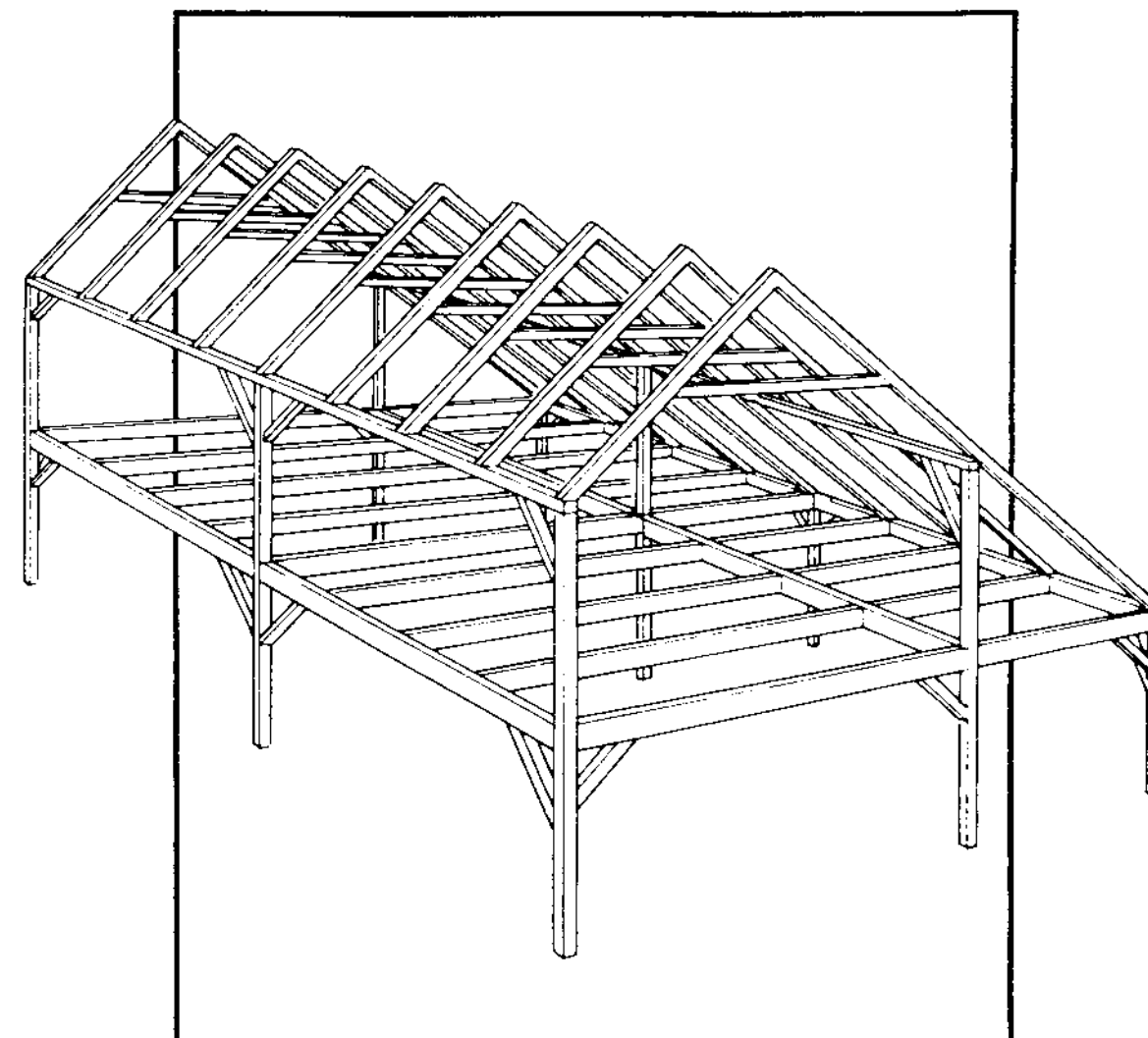
Thank you again for your inquiry. We look forward to hearing from you soon.

Sincerely,



Peter H. McNaull

PLEASE SEE OTHER SIDE FOR PRICE LIST.



VERMONT FRAMES

TRADITIONAL, AFFORDABLE
POST & BEAM HOMES
